

WOMEN'S WEEKLY

Washington Women's Weekly October 21, 2011 Event Overview



On October 21, 2011, **Washington Women's Weekly** hosted a luncheon at the Ritz-Carlton Hotel, Washington DC that featured networking, a panel-discussion and an interactive *Let's Talk* open forum. Over 80 professional women joined three dynamic and highly accomplished panelists to learn lessons from the first in our series, "**What Every Woman Needs to Know: Making the Journey from Cubicle to Corner Office.**" What did they learn? Valuable, compelling and relevant lessons from:

Kathy Barlow, Esquire, senior vice president at Marsh & McLennan Companies

1. Know your value.
2. Communicate your value internally and externally.
3. Network before you need to.
4. Pay it forward.

Winell Belfonte CPA, principal at Reznick Group.

1. Be assertive (don't assume your manager/supervisor knows what you want).
2. Be engaged (don't be afraid to make suggestions and volunteer for assignments).
3. You will make mistakes. Be reflective and learn the lessons.
4. Know the rules of the game. Yes . . . there is a game and most times hard work is not sufficient.
5. Seek a mentor/advocate.
6. Pay attention to you . . . not always those around you.

Barbara Werther, Esquire, principal at Ober|Kaler Attorneys at Law

1. Taking what could be a very negative experience (being the object of a reduction in force) and turning it into a positive.
2. Having two law firms go bankrupt under my feet (not due to our construction group), and learning how to be the "Unsinkable Molly Brown".
3. Giving back. Work for non-profits, community groups, organizations that interest you.
4. The Gift. My parents gave me, my gift to them and their gift now they are gone.

What event attendees had to say . . .

Wonderful! I love the networking power of women!

Susan Smith Bagley, LegalPerspectives LLC, and author of "Best Friends at the Bar: What Women Need to Know about a Career in the Law"

What a terrific luncheon! It was a lovely group of women and you moderated the panel perfectly.

Penny Rostow, Esquire, National Association of Bond Lawyers

Thank you for the wonderful opportunity. I learned so much! The women are just amazing!

Barbara Werther, Esquire, (Panelist), Ober|Kaler Attorneys at Law

Whether you were a seasoned professional or just starting out, the luncheon provided invaluable insights into the art of networking, dealing with office politics, balancing work and family, making changes to your career path, and so much more. It was great to be reminded of key principles, as well as to learn new tips...kudos to WWW!

Anastasia Orfanoudis, Orfanoudis Consulting

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